



Don't *you* want Predictable Success™?

<http://GetPredictableSuccess.com>

1 800 446 9706

The Predictable Success™ Team Development Program

The successful operation of teams is a critical factor for attaining (and staying in Predictable Success™. And yet, most organizations find it difficult to develop effective teams.

This isn't unusual – it's a natural 'growing pain' in the path to Predictable Success™. Most organizations have no need to develop teamwork skills during the first ('Early Struggle' and 'Fun') stages of their development. Only as the organization becomes more complex, does the need to develop effective teams become paramount.

The Predictable Success™ Team Development Program does exactly what it says it will do - accelerate and consolidate your team development. We do this in six steps:

Step 1: Clarify The Team Purpose

We begin by clearly clarifying (or establishing, if it doesn't yet exist) the **Team's Purpose** – what is it here to achieve? How will success be measured? What does the Team **specifically** need to do to succeed?

Step 2: Assess Individual Team Members

Next, we provide each team member with a comprehensive, 360-degree assessment that provides a detailed analysis of their personal '**team mindset**': team-based attitudes, approach, beliefs, underlying assumptions and skills.

Step 3: Assess The Overall Team

We ask all team members to participate in a separate assessment of the **overall 'team mindset'** – your combined team-based attitudes, approach, beliefs, underlying assumptions and skills.

Step 4: Develop Individual Coaching Plans

Using the assessments, and based on detailed discussion with you, we develop and agree an individual, 6-month coaching plan, customized around each team members' specific needs.

Step 5: Develop The Team Coaching Plan

We also develop (and agree with you) a six-month coaching plan for the team as a whole. This includes such areas as team interaction, how often, when, where and how to meet, conducting effective team sessions, measuring progress, instilling accountability, effective decision-making and communication skills.

Step 6: Coach The Team and Team Members

We implement the individual and team coaching plan over a six-month period, using email, phone, video-conferencing (optional), and a web-based Coaching intranet site dedicated to your team .



Program Director

The Predictable Success™ Team Development Program is conducted entirely by Les McKeown, President & CEO of Predictable Success™

As well as being the founder of Predictable Success™ and the creator of the Predictable Success™ methodology, Les has over 25 years of global business experience, including starting 42 companies in his own right. Les was the founding partner of an incubation consulting company that launched hundreds of businesses with thousands of employees.

Costs and Timing

The Predictable Success™ Team Development Program costs just \$675 per person per month, with a minimum of 5 participants per team. The Program lasts for six months. Videoconferencing and onsite visits can be arranged at an additional cost.

Questions?

If you have any questions, or would like any additional information, please feel free to use this contact form:

<http://GetPredictableSuccess.com/contact.html> or

email us at TeamCoaching@GetPredictableSuccess.com, or call Les McKeown directly on 201 221 4278.

Getting Started

The easiest way to get started with The Predictable Success™ Team Development Program is to **complete the form on the next page** and fax it to us, or you can complete the form online, at:

<http://Get.PredictableSuccess.com/PSTEAMSTART/>

Alternatively, you can call us on 1 800 446 9706 (outside the US, +1 301 604-4140), or email: TeamCoaching@GetPredictableSuccess.com.



A Personal Message From Les McKeown

My Predictable Success™ programs are the culmination of over 25 years teaching, writing and consulting on the subject of business growth and development.

They also draw on my personal experience of launching and managing over 40 companies, as well as advising many hundreds more.

My commitment to you is to customize this program **to ensure it meets your specific needs**. In our pre-Program discussions, I'll work with you to adjust the program content, so that it's tightly aligned with your organizational needs.

I look forward to working with you!

Les McKeown

President & CEO, Predictable Success™



The Predictable Success(tm)Team Development Program Registration Form	
Organization Details:	
Your Name:	<input type="text"/>
Your Email: <i>Please triple check this - it is our only way to get in touch with you.</i>	<input type="text"/>
Your Company:	<input type="text"/>
How many people would you like to register for the Program (minimum is 5)?	
Number of Participants:	<input type="text"/> @ \$675 per participant per month
How would you like to pay? [Note: We'll collect actual payment details later.]	
Credit Card:	<input type="checkbox"/> (monthly)
Check:	<input type="checkbox"/> (single payment at the start of the Program)
Print and Fax to +1 253 736	